

Message Text

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O 071015Z AUG 76 ZFF-6

FM USDEL SECRETARY IN TEHRAN

TO SECSTATE WASHDC IMMEDIATE

INFO AMEMBASSY KABUL IMMEDIATE

USIA WASHDC IMMEDIATE

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FOR S/PRS; DEPARTMENT PASS NSC FOR SCROWCROFT; WHITE HOUSE
FOR NESSEN; KABUL FOR SECRETARY'S PARTY

USIA FOR IPS AND IBS

E.O. 11652: N/A

TAGS: OVIP (KISSINGER, HENRY A.)

SUBJECT: THIRD MEETING OF THE USIRJC, TEHRAN, AUGUST 7

REMARKS OF MINISTER OF ECONOMIC AFFAIRS AND FINANCE, HUSHANG
ANSARY, AND SECRETARY OF STATE, HENRY A. KISSINGER AT
CONCLUSION OF PLENARY SESSION.

MINISTER ANSARY: LADIES AND GENTLEMEN WE JUST CONCLUDED THE
DELIBERATIONS OF OUR THIRD SESSION OF THE JOINT IRAN-U.S.
MISSION ON ECONOMIC COOPERATION, AND, TOGETHER WITH THE
SECRETARY OF STATE AND THE MEMBERS OF THE AMERICAN DELEGATION,
I'M GLAD TO SAY THAT WE HAVE REACHED SOME VERY IMPORTANT
DECISIONS. THIS SESSION HAS STARTED, AS YOU KNOW, WITH MEETINGS
OF EXPERTS AT COMMITTEE LEVELS, AND THE SECRETARY'S VISIT STARTED
WITH AN AUDIENCE YESTERDAY WITH HIS IMPERIAL MAJESTY THE

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SHAHANSHAH, FOLLOWING WHICH THE WORK OF THE MISSION BEGAN THIS
MORNING. THE COMMISSION AS YOU KNOW WAS SET UP TO CONCRETIZE

DECISIONS AND POLICY MATTERS AND PROVIDE DIRECTIONS FOR THE DEVELOPMENT OF TRADE AND ECONOMIC COOPERATION BETWEEN IRAN AND THE UNITED STATES. AND IN THAT CONTEXT I AM VERY PLEASED TO SAY THAT THIS SESSION -- THIS PARTICULAR SESSION -- HAS BEEN HIGHLY SUCCESSFUL. THE HIGHLIGHTS OF THESE AGREEMENTS WHICH YOU HAVE JUST SIGNED WITH THE SECRETARY OF STATE ARE AS FOLLOWS: IN THE FIELD OF TRADE YOU MAY RECALL THAT AT THE LAST SESSION OF THE COMMISSION IN WASHINGTON LAST YEAR, AN ESTIMATE WAS PROVIDED FOR AN AMOUNT OF TRADE BETWEEN THE TWO COUNTRIES IN THE ORDER OF ABOUT FIFTEEN BILLION U.S. DOLLARS. AT THIS PARTICULAR SESSION WE REACHED AN AGREEMENT FOR THE FIGURE OF TRADE TO BE MORE COMPREHENSIVE AND TO PRESENT A VERY CLEAR PICTURE OF WHAT WE ENVISAGE WOULD LIE AHEAD IN THE EXCHANGE OF GOODS AND SERVICES BETWEEN THE TWO COUNTRIES. WE MUST REVISE OUR PREVIOUS ESTIMATE TO INCLUDE THE ADDITIONAL POTENTIALS THAT WE FEEL LIE AHEAD IN THE COURSE OF THE NEXT FEW YEARS UNTIL 1980. WE HAVE THEREFORE REVISED THE FIGURE UPWARDS, IN THE ORDER OF ABOUT \$40 BILLION, TO INCLUDE EXPORTS OF OIL FROM IRAN TO THE UNITED STATES, EXPORTS OF INDUSTRIAL AND TRADITIONAL GOODS FROM IRAN TO THE UNITED STATES AND THE IMPORT OF GOODS AND SERVICES FROM THE UNITED STATES, BUT NOT INCLUSIVE OF MILITARY IMPUT. I WOULD LIKE TO SAY HERE AND NOW THAT WE ARE APPRECIATIVE OF THE READINESS THAT HAS BEEN EXPRESSED ON THE PART OF THE UNITED STATES GOVERNMENT TO FACILITATE AND COOPERATE WITH US FOR THE EXPANSION OF IRANIAN EXPORTS TO THE UNITED STATES SO THAT WE WILL OVER THE YEARS ATTAIN A REASONABLE PROPORTION IN THE AMOUNT OF EXPORTS AND IMPORTS BETWEEN THE TWO COUNTRIES. IN THE FIELD OF ENERGY I WOULD LIKE TO SAY THAT AS FAR AS NUCLEAR ENERGY IS CONCERNED, WE ARE PLEASED THAT WE HAVE MADE VERY GOOD PROGRESS FORWARD IN OUR DISCUSSIONS FOR COOPERATION IN THIS FIELD BETWEEN THE TWO COUNTRIES. IRAN, AS YOU KNOW IS A SIGNATORY TO THE NON-PROLIFERATION TREATY AND WE VERY STRONGLY BELIEVE IN THE MEASURES THAT ARE NEEDED TO ASSURE SAFEGUARDS IN THIS PARTICULAR AREA. WE ARE READY TO SUPPORT MEASURES ON AN INTERNATIONAL LEVEL AIMED AT PREVENTING PROLIFERATION IN THE WORLD AT LARGE. WE THEREFORE QUITE NATURALLY INDICATED OUR READINESS TO AGREE TO SAFEGUARDS THAT ARE NECESSARY, AS LONG AS WE ARE ASSURED OF THE SUPPLY OF ENRICHED URANIUM, NOT PLUTONIUM, NEEDED FOR OUR FAST BREEDERS. WE ARE HOPING THAT IN THE LIGHT

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OF THIS PROGRESS AND OUR TALK WITH THE SECRETARY OF STATE AND THE AMERICAN DELEGATION WE WILL HOPEFULLY REACH THE FINAL PHASE OF OUR AGREEMENT IN THE NEAR FUTURE.

WE ALSO REACHED AN AGREEMENT TO COOPERATE BETWEEN THE TWO COUNTRIES IN THE FIELD OF SOLAR ENERGY AND IN OTHER FIELDS OF ENERGY, INCLUDING GAS, IN CONNECTION WITH WHICH WE HAVE TWO IMPORTANT MULTI-BILLION DOLLAR AGREEMENTS NOW UNDER CONSIDERATION. BECAUSE OF THIS WE HAVE CREATED A NEW RESEARCH AND DEVELOPMENT COMMITTEE IN THIS FIELD SO THAT THE EXPERTS AND THE OFFICIALS ON THE TWO SIDES MAY CONTINUE THEIR ACTIVE COOPERATION BECAUSE

PRIMARILY NOT ONLY FOR THE CONCERN OF THE TWO SIDES THAT NEED TO MEET THE ENERGY REQUIREMENTS OF THE TWO COUNTRIES BUT ALSO OF THE REQUIREMENTS OF THE WORLD AT LARGE IN THE NEXT DECADE. IN THE FIELD OF AGRICULTURE, WE AGREED TO SOME IMPORTANT DECISIONS IN PINPOINTING THE AREA OF COOPERATION INCLUDING THE POSSIBILITIES OF COOPERATION BETWEEN THE TWO COUNTRIES FOR THE PURPOSE OF MANUFACTURING AGRICULTURAL MACHINERY AND IMPLEMENTS AS WELL AS INSECTIDES AND PETRO-CHEMICALS AND CHEMICALS FOR USE NOT ONLY IN IRAN BUT ALSO FOR MEETING THE NEEDS OF THE GENERAL REGION AS A WHOLE. BECAUSE OF OUR MUTUAL CONCERN FOR ACTIVE STEPS THAT ARE NECESSARY FOR THE PURPOSE OF MEETING FOOD REQUIREMENTS OF THE WORLD AT LARGE AND THIS GENERAL REGION AS A WHOLE. WE FEEL THEREFORE THAT THE DISCUSSIONS THAT WERE HELD IN THE PAST TWO DAYS FOR THE PURPOSE OF SELECTING A SPECIAL REGION IN IRAN FOR DEVELOPMENT WITH U.S. COOPERATION IN THE FIELD OF AGRICULTURE IS ALSO IMPORTANT IN THIS PARTICULAR FIELD.

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FM USDEL SECRETARY IN TEHRAN

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INFO AMEMBASSY KABUL IMMEDIATE

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IN THE FIELD OF HOUSING WE HAVE REACHED AGREEMENT TO ENCOURAGE THE PRIVATE SECTOR ON BOTH SIDES AS WELL AS THE PUBLIC SECTOR IN IRAN TO ENGAGE IN VENTURES THAT WOULD BE AIMED AT

MANUFACTURING AND PRODUCING CONSTRUCTION MATERIAL, HOUSING COMPONENTS AND PARTICIPATING IN THE DEVELOPMENT OF CONSTRUCTION TECHNOLOGY FOR MASS PRODUCTION OF HOUSING IN IRAN. THIS, OF COURSE, WOULD ALSO INCLUDE PARTICIPATION ON THE PART OF IRAN AND ON THE PART OF THE UNITED STATES, IN COMMERCIAL EXHIBITIONS IN THIS PARTICULAR FIELD, AS WELL AS ENGAGEMENT IN TRAINING PROGRAMS.

IN THE FIELD OF SCIENCE, TECHNOLOGY AND EDUCATION, THE CO-OPERATION WILL CONTINUE IN OCEANOGRAPHY, FISHERY STUDIES, GEOLOGICAL AND MINERAL SURVEYS AND ENVIRONMENTAL PROTECTION, HEALTH CARE EDUCATION AND THE LIKE.

IN THE FIELD OF HEALTH WE HAVE REACHED AN AGREEMENT IN PRINCIPLE TO COOPERATE FOR THE PURPOSE OF ESTABLISHING A FOOD AND DRUG ADMINISTRATION IN IRAN AND THE DEVELOPMENT OF PROCEDURES FOR SPECIFIC TECHNIQUES IN THE LABORATORIES FOR DRUG AND FOOD CONTROL. ON THE IRANIAN SIDE WE ATTACH A GREAT DEAL OF IMPORTANCE TO THIS PARTICULAR FIELD OF UNCLASSIFIED

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COOPERATION BETWEEN TWO COUNTRIES.

IN THE FIELD OF INDUSTRY WE HAVE REACHED AN AGREEMENT TO ENCOURAGE FURTHER ACTIVITIES ON THE PART OF THE PRIVATE SECTOR ON BOTH SIDES TO AN ACTIVE PARTICIPATION ON THE PART OF THE JOINT BUSINESS COUNCIL THAT WAS ESTABLISHED AS A RESULT OF THE DECISIONS OF THE COMMISSION PREVIOUSLY, AND WE FEEL THAT IN VARIOUS BIG INDUSTRY IT WOULD RESULT IN AGREEMENT FOR JOINT VENTURES IN PROMISING AREAS TO BOTH COUNTRIES, ESPECIALLY IN THE FIELD OF PETRO-CHEMICALS AND MINING AS WELL AS IN OTHER FIELDS OF INTEREST.

AS FAR AS INVESTMENT IS CONCERNED WE HAVE EXPRESSED OUR READINESS IN PRINCIPLE ON BOTH SIDES TO ENCOURAGE MOVEMENT IN THE PRIVATE SECTOR IN ACCORDANCE WITH THE LAWS AND REGULATIONS OF THE TWO COUNTRIES, AND WE BELIEVE THAT THE MEASURES THAT WILL BE INTRODUCED AS A RESULT OF THESE DECISIONS IN PRINCIPLE WILL ENCOURAGE MOVEMENT IN THAT DIRECTION.

I WANT TO EXPRESS MY SINCERE APPRECIATION TO THE SECRETARY OF STATE FOR HIS INVALUABLE CONTRIBUTIONS TO THE DELIBERATIONS OF THE COMMISSION AND FOR THE VERY FRIENDLY ATMOSPHERE IN WHICH THE TALKS WERE CONDUCTED. I BELIEVE WE HAVE TAKEN SOME VERY IMPORTANT STEPS FORWARD THE RESULTS OF WHICH SHOULD BE WITNESSED IN THE COMING TWELVE MONTHS AND IN THE YEARS THAT WE HAVE AHEAD OF US AS A RESULT OF WHICH WE ARE CERTAIN THE FRIENDSHIP BETWEEN OUR TWO PEOPLE WILL ENHANCE AND THE TRADE AND ECONOMIC RELATIONS BETWEEN THE TWO COUNTRIES WILL FURTHER CONSOLIDATE OUR FRIENDSHIP. I WILL NOW ASK THE SECRETARY OF STATE TO PLEASE ADDRESS THE GROUP.

KISSINGER: FIRST OF ALL I WOULD LIKE TO EXPRESS ON BEHALF OF MY COLLEAGUES, MY GRATITUDE FOR THE EXTRAORDINARY HOSPITALITY WE HAVE RECEIVED HERE AND FOR THE CORDIALITY AND SPIRIT OF COOPERATION IN WHICH THE DISCUSSIONS WERE CONDUCTED. MY

COLLEAGUE AND FRIEND HAS OUTLINED THE MAJOR RESULTS OF THE WORK OF THE COMMISSION, I WOULD LIKE TO EMPHASIS THAT THEY DEMONSTRATED THE BROAD COOPERATION IN CIVILIAN FIELDS THAT IS GOING ON BETWEEN IRAN AND THE UNITED STATES, REFLECTING THE IMPORTANCE THAT BOTH SIDES ATTACH TO THE RELATIONSHIP AND THE IMPORTANCE ALSO THAT THE UNITED STATES ATTACHES TO POSITION OF IRAN. WITH RESPECT TO THE TRADE FIGURES THAT WERE GIVEN, WE HAVE DECIDED TO INCLUDE THE OIL FIGURES BECAUSE IT MAKES IT A MORE MEANINGFUL PRESENTATION. IF ONE TAKES THE COMPARABLE FIGURES FROM LAST YEAR, WE PROJECT AN INCREASE FROM \$15 BILLION IN TRADE TO \$26

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BILLION IN TRADE. THAT WOULD BE AN INCREASE OF ABOUT 60 TO 65 PERCENT OVER THE FIGURES OF LAST YEAR, BUT WE WILL FROM NOW ON USE THE BASIS OF THE ENTIRE TWO WAY TRADE, EXCLUDING ARMS, TO GIVE A SENSE OF THE DIMENSIONS OF THE TRADE BETWEEN THE TWO COUNTRIES. I WOULD LIKE TO SAY A WORD ABOUT THE PROBLEM OF NUCLEAR ENERGY WE HAVE HAD EXTRAORDINARILY FRUITFUL TALKS WITH RESPECT TO THE RELATIONSHIP BETWEEN NUCLEAR ENERGY, PEACEFUL USES OF NUCLEAR ENERGY AND THE PROBLEM OF NON-PROLIFERATION AND WE HAVE EXPLORED A NUMBER OF WAYS IN WHICH IF THEY ARE IMPLEMENTED, AS WE INTEND TO IMPLEMENT THEM WILL TURN THIS INTO A COMMERCIAL ISSUE; THAT IS, WHO IS TO PAY FOR THE CONSEQUENCES OF NON-PROLIFERATION -- OF THE COMMERCIAL COST OF NON-PROLIFERATION. BUT IF WE PROCEED AS WE INTEND TO PROCEED TO A CONCLUSION OF THESE DISCUSSIONS, IT CAN BE A MODEL NOT ONLY FOR THIS PARTICULAR SET OF RELATIONSHIPS BUT FOR OTHER RELATIONSHIPS IN THE AREA OF PEACEFUL USES OF NUCLEAR TECHNOLOGY. I WOULD LIKE TO EXPRESS THE APPRECIATION OF THE AMERICAN SIDE FOR ITS CONSTRUCTIVE ATTITUDES WHICH OUR IRANIAN COLLEAGUES, LED BY HIS IMPERIAL MAJESTY, WHO LAID THE BASIS FOR IT YESTERDAY AND FOLLOWED ON TODAY AND OUR DISCUSSIONS APPROACHED THIS TOPIC WHICH IS OF SUCH GREAT IMPORTANCE FOR THE FUTURE OF MANKIND. I THINK WITH THIS WE CAN PERHAPS ANSWER QUESTIONS.

QUESTION: MR. SECRETARY, THANK YOU FOR EXPLAINING THE DIFFERENCE IN THE COMPARISON OF THE FIGURES OVER A FIVE YEAR PERIOD, BUT IT SEEMS TO ME THAT LAST YEAR IT DID NOT INCLUDE MILITARY FIGURES AND THIS TIME IT DOES INCLUDE MILITARY FIGURES.

KISSINGER: IT DOES NOT INCLUDE MILITARY FIGURES. THE MILITARY ESTIMATES WOULD ADD BETWEEN \$2 AND \$3 BILLION A YEAR OVER THAT FIVE YEAR PERIOD. IF YOU ADD THE MILITARY YOU HAVE TO ADD THE TOTAL FIGURE WOULD BE ABOUT \$50 TO \$55 BILLION.

QUESTION: LET ME SEE, \$50 TO \$55 BILLION OVER THE FIVE YEAR PERIOD? SPREAD OUT OVER THE FIVE YEARS?

KISSINGER: OF WHICH ROUGHLY \$10 BILLION WOULD BE MILITARY; ROUGHLY \$24 BILLION WOULD BE AMERICAN EXPORTS TO IRAN, ROUGHLY

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\$14 BILLION WOULD BE IRANIAN OIL EXPORTS TO THE UNITED STATES,
ROUGHLY \$2 BILLION WOULD BE CIVILIAN EXPORTS. IS THAT
APPROXIMATELY CORRECT?

ANSARY: YES SIR, THAT IS CORRECT.

QUESTION: IS IT NOT POSSIBLE, MR. SECRETARY, TO BREAK THIS DOWN TO
AN ANNUAL FIGURE THEN? DO ALL OF THESE FIGURES COVER A FOUR YEAR,
FIVE YEAR PERIOD?

KISSINGER: THEY COVER A FIVE YEAR PERIOD BUT YOU CAN DIVIDE
IT BY 5 AND YOU WOULD BE ROUGHLY CORRECT.

QUESTION: SO THE \$15 BILLION THAT WAS TALKED ABOUT LAST YEAR
WAS BASED ALSO ON A FIVE OR SIX YEAR PROJECT?

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KISSINGER: FIVE YEAR PROJECTION.

QUESTION: THE MILITARY ASPECT OF THIS TRADE IS NOT INCLUDED IN THIS DOCUMENT WHICH YOU JUST SIGNED? THAT IS A PROJECTION WHICH WOULD BE NEGOTIATED UNDER A DIFFERENT RUBRIC?

KISSINGER: THAT IS CORRECT. THIS COMMISSION DEALS ONLY WITH THE CIVILIAN RELATIONSHIP BETWEEN IRAN AND THE UNITED STATES.

QUESTION: MR. SECRETARY DOES IT MEAN THAT OIL IN SOME WAY HAS COME INTO A MORE FORMAL CONTEXT HERE BY INCLUDING IT IN THIS NEW ARRANGEMENT?

KISSINGER: WHAT IT MEANS QUITE FRANKLY, IF MY FRIEND WILL PERMIT ME, BECAUSE LAST YEAR WE GOT INTO A HORRIBLE MESS EXPLAINING THESE FIGURES BECAUSE IF YOU EXCLUDE THE OIL EXPORTS THERE IS A CONSIDERABLE IMBALANCE IN THESE TRADE FIGURES. YOU CANNOT GIVE A FAIR ESTIMATE OF THE ECONOMIC INTER-RELATIONSHIP BETWEEN IRAN AND THE UNITED STATES UNLESS YOU INCLUDE THE OIL FIGURES. SO THIS IS AN ATTEMPT ON OUR PART TO GIVE AN ACCURATE A DESCRIPTION OF THE TOTAL INTERPLAY OF ECONOMIC RELATIONSHIPS, EXCLUDING THE MILITARY ONE, THAT EXISTS BETWEEN IRAN AND THE UNITED STATES. IS THAT CORRECT?

ANSARY: THAT IS CORRECT. IT WOULD JUST COMPLETE THE PICTURE OF TRADE.

QUESTION: HAVE YOU IN ANY WAY DISCUSSED OIL QUOTAS OR ANYTHING LIKE THAT?

KISSINGER: OIL WHAT?

QUESTION: OIL QUOTAS?

KISSINGER: NO

QUESTION: MR. SECRETARY, REGARDING THE NUCLEAR COOPERATION BETWEEN IRAN AND AMERICA, HOW MANY REACTORS ARE ACTUALLY INVOLVED, AND, ARE THERE GOING TO BE ANY PROGRAMS FOR TRAINING THE PERSONNEL REQUIRED TO RUN THESE REACTORS?
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KISSINGER: WE HAVE BEEN TALKING ABOUT SIX TO EIGHT REACTORS AND THERE WILL BE PROGRAMS FOR TRAINING THE PERSONNEL. WHAT HAS CONCERNED THE UNITED STATES IS THAT THE BEGINNING OF THESE PROGRAMS--WE HAVE NO CONCERN ABOUT THE REACTORS AS SUCH-- WHAT

WE HAVE BEEN CONCERNED ABOUT IS THE PROBLEM OF REPROCESSING AND THE POSSIBLE DIVERSION OF MATERIALS INTO WEAPONS USAGE. WE HAVE HAD VERY SATISFACTORY TALKS ON THIS ISSUE, BOTH WITH HIS IMPERIAL MAJESTY AND WITH THE RESPONSIBLE MINISTERS. AND WE BELIEVE THAT WE ARE ON THE WAY TO A SOLUTION THAT MEETS BOTH THE IRANIAN CONCERNS FOR NUCLEAR POWER AND OUR CONCERNS ABOUT NUCLEAR PROLIFERATION.

QUESTION: MR. SECRETARY ON MR. MINISTER, EITHER ONE, IS THIS BALANCE OR IMBALANCE NOW REPRESENT THE REASONABLE LEVEL THAT YOU WANT TO REACH ON THE TRADE? IS IT GOING TO BE A MORE EVENING PROCESS IN THE NEXT FIVE YEARS?

KISSINGER: WELL, WE HAVE INDICATED THAT WE WILL ENCOURAGE IRANIAN EXPORTS IN THE INDUSTRIAL AND TRADITIONAL COMMODITIES TO THE UNITED STATES. AS YOU CAN SEE, THERE IS STILL A GAP, EVEN WITH THE OIL EXPORTS, AND WE WILL ENCOURAGE THIS.

ANSARY: MAY I ADD TO THAT, AN IDEAL SITUATION, OF COURSE, IS A BALANCE OF TRADE, BUT AT THE MOMENT WITH IRAN DEVELOPING VERY FAST NEEDING CAPITAL GOODS, MACHINERY AND OTHER EQUIPMENT, FOR ITS DEVELOPMENT PROGRAMS. WE ENVISION THAT A REASONABLE RATION BETWEEN THE IMPORTS AND EXPORTS OF THE TWO COUNTRIES WOULD BE AN ACCEPTABLE SITUATION UNTIL SUCH TIME AS WE ARE CAPABLE OF PRODUCING MORE FOR EXPORTS TO THE UNITED STATES AND OTHER NATIONS.

QUESTION: DO THESE FIGURES REPRESENT A COMMITMENT OR A PROJECTION?

KISSINGER: THEY REPRESENT A PROJECTION BUT IT IS BASED ALSO ON FORESEEABLE COMMITMENT. WE BELIEVE THAT WE HAVE MADE A STATISTICAL STUDY OF THIS WITH GREAT CARE AND THIS REPRESENTS WHAT WE IN FACT WE THINK IS THE MINIMUM THAT IS LIKELY.

QUESTION: SIR DOES IT INCLUDE THE PROJECTED VALUE OF ANY BARTER UNCLASSIFIED

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ARRANGEMENTS?

KISSINGER: NO. IT DOESN'T INCLUDE ANY OF THE BARTER ARRANGEMENTS.

QUESTION: IT DOES NOT TAKE INTO ACCOUNT ANY FUTURE DEVELOPMENTS UNFORESEEN IN THE TRADE. OBVIOUSLY WE HAVE NEGOTIATIONS FOR IMPORTS, EXPORTS AND SO ON, SO THAT WHEN THE COMMISSION MEETS, OF COURSE, IN THE FUTURE, TAKING INTO ACCOUNT OTHER DEVELOPMENTS, THE FIGURES CAN, OF COURSE, BE REVISED.

KISSINGER: AS I UNDERSTAND IT, IF SOME OF THESE BARTER

ARRANGMENTS GO THROUGH IT WOULD NOT INCREASE THE NUMBER OF ARMS,
THE LEVEL OF THE ARMS PROJECTION; IT WOULD INCREASE THE EXPORT
OF IRANIAN OIL.

QUESTION: NOW MR. SECRETARY, YESTERDAY HIS MAJESTY SPOKE OF
NEEDING POSSIBLY AS MUCH AS THREE TIMES THE ARMS IMPORTS THAT
ARE COMING IN. THESE PROJECTIONS THAT YOU PRESENTED TO US
TODAY CONTAIN A STEADY FIGURE OF \$2 TO \$3 BILLION A YEAR FOR
WEAPONS.

KISSINGER: AS I UNDERSTOOD HIS MAJESTY YESTERDAY HE WAS
RESPONDING TO A LOT OF INSISTENT ORATORY THAT WAS PUT TO HIM
AND HE WAS SAYING THAT IF IRAN WERE ARMING ITSELF IN THE SAME
PROPORTION PER CAPITA AS SOME OF ITS NEIGHBORS, IT WOULD

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FM USDEL SECRETARY IN TEHRAN

TO SECSTATE WASHDC IMMEDIATE

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REQUIRE THREE TIMES THE ARMAMENT THAT IT NOW HAS. IN NONE OF
OUR DISCUSSIONS HAD HE EVER PROPOSED A LEVEL OF ARMAMENTS THAT
IS MEASURED PER CAPITAL IN THE SAME RELATION AS HIS NEIGHBORS,
AND THIS WAS A POINT TO ILLUSTRATE THAT, IN HIS JUDGEMENT
IRANIAN REQUESTS HAD NOT BEEN EXCESSIVE. IT WAS NOT A
PROJECTION OF WHAT HE HAS IN FACT DISCUSSED WITH US. UNLESS

I'M TOTALLY MISTAKEN, EVEN THOUGH THE FIGURE FIRST PRESENTED BY HIS MAJESTY WAS A VAGUE ONE, HE DID INDICATE THAT IRAN WANTED MORE WEAPONS IN THE FUTURE AND ANOT A STEADY SUPPLY.

KISSINGER: WELL, IT DEPENDS WHAT YOU MEAN BY MORE. AS WE UNDERSTAND THE REQUEST THAT IRAN HAS MADE OF US, IT IS FOR A REPLACEMENT OF SOME OF THE EXISTING WEAPONS WITH MODERN GENERATIONS OF WEAPONS THAN WILL INVOLVE, DUE TO INFLATION AND GREATER TECHNOLOGICAL COMPLEXITY, UNDOUBTEDLY AN INCREASE IN EXPENDITURE, BUT NO SUBSTANTIAL INCREASE AT THE TOTAL FORCE LEVELS, AS I UNDERSTAND IT.

QUESTION: THE PROJECTED TRADE THAT IS TALKED ABOUT AT THIS MEETING, WHERE WOULD THAT LEAVE THE UNITED STATES RELATIVE UNCLASSIFIED

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TO IRAN'S OTHER TRADING PARTNERS?

KISSINGER: I THINK ABOUT 18 PERCENT ISN'T IT HUSHANG?

ANSARY: DO YOU MEAN IN TERMS...?

QUESTION: WOULD THE UNITED STATES BE YOUR BIGGEST TRADING PARTNER AND IF SO BY HOW MUCH?

ANSARY: I WOULD ENVISAGE THAT IF THIS TREND CONTINUES THE UNITED STATES WOULD MOST PROBABLY OCCUPY THE FIRST POSITION AMONG IRAN'S TRADING PARTNERS. THERE IS WEST GERMANY RANKING FIRST AT THIS TIME.

QUESTION: MR. SECRETARY, DID YOUR TALKS IN TEHRAN GO BEYOND BILATERAL LIMITS, WHEN YOU TALKED ABOUT INTERNATIONAL AFFAIRS WITH THE FINANCE MINISTER?

KISSINGER: WHENEVER I HAVE THE PRIVILEGE OF MEETING HIS MAJESTY WE HAVE A DETAILED REVIEW OF THE INTERNATIONAL SITUATION. THIS, OF COURSE, PUTS PARTICULAR EMPHASIS ON THOSE AREAS THAT ARE OF PROFOUND CONCERN TO IRAN, THAT IS TO SAY THE MIDDLE EAST, SOUTH ASIA, THE INDIAN OCEAN, BUT A GENERAL REVIEW OF THE WORLD SITUATION, AND WE DISCUSSED THIS IN CONSIDERABLE DETAIL, AND AS I SAID YESTERDAY, WE HAVE FOUND THE POLICIES IN IRAN IN THESE RESPECTS, AND OURS, TO BE PARALLELED AND MUTUALLY SUPPORTIVE.

QUESTION: MR. SECRETARY, COULD YOU KINDLY TELL ME WHAT PERCENTAGE OF THE PROJECTS WHICH WERE AGREED UPON TWO YEARS AGO WHEN MR. KISSINGER VISITED TEHRAN HAVE BEEN IMPLEMENTED? WHAT PROGRESS WE HAVE HAD OVER THE PAST TWO YEARS?

ANSARY: I CAN TELL YOU THAT WE HAVE HAD CONSIDERABLE PROGRESS

IN IMPLEMENTING THE DECISIONS THAT WERE MADE IN THE PAST SESSIONS OF THE COMMISSION, BUT I CAN'T GIVE YOU OFF THE TOP OF MY HEAD A PERCENTAGE. I THINK IT CAN BE PROVIDED.

QUESTION: MR. SECRETARY IF WE CAN GO BACK FOR A MOMENT TO THE ARMS QUESTION, A TWO PART QUESTION: I WONDER IF YOU WOULD COMMENT BRIEFLY ON WHAT SORT OF ROLE, DISCUSSION ABOUT THE UNCLASSIFIED

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SENATE REPORT HAD IN YOUR TALKS WITH HIS MAJESTY? AND SECONDLY, ARE BOTH SIDES CONCERNED ABOUT THE MANAGEMENT OF THESE ARMS TRANSFERS AND THEIR CONTROL AND ARE THEY TAKING ANY STEPS TO SHORE UP ANY INADEQUACIES THAT MIGHT EXIST?

KISSINGER: FIRST OF ALL, I THINK THE REPORT ITSELF WAS FAR LESS SENSATIONAL THAN SOME OF THE CONCLUSIONS THAT WERE DRAWN FROM IT IN VARIOUS MEDIA. THE REPORT AS SUCH WAS DISCUSSED ONLY BRIEFLY. THE IMPLICATIONS OF OUR RELATIONSHIP WERE OBVIOUSLY DISCUSSED AT GREATER LENGTH. IT IS IN THE INTEREST OF BOTH IRAN AND THE UNITED STATES TO MAKE CERTAIN THAT THE ARMS THAT ARE SUPPLIED TO IRAN ARE HANDLED IN AN EFFECTIVE MANNER, THAT THE MANAGEMENT OF THESE PROGRAMS BE EFFICIENT AND SUITABLE TO THE COMMON PURPOSES THAT WE HAVE. WE BELIEVE THAT ON THE AMERICAN SIDE THE REORGANIZATION THAT WAS CONDUCTED ABOUT 18 MONTHS AGO HAD PROVED TO BE EFFECTIVE AND MOST OF CRITICISMS REFERRED TO THE PERIOD BEFORE THE REORGANIZATION OF OUR MILITARY ADVISORY GROUP, AND THAT PART OF THE EMBASSY THAT DEALT WITH THIS PROGRAM. SINCE MOST OF THE CRITICISM CONCERN THE AMERICAN SIDE, I DON'T WANT TO COMMENT ON THE IRANIAN HANDLING OF IT, BUT I HAD THE FIRM IMPRESSION FROM HIS MAJESTY THAT HE IS FIRMLY DETERMINED ON HIS SIDE TO MAKE CERTAIN THAT THERE IS AN EFFICIENT COOPERATION AND AN EFFICIENT UTILIZATION OF THESE WEAPONS.

QUESTION: MR. SECRETARY WHEN YOU SAID THAT ARMS OVER A FIVE YEAR PERIOD WOULD ONLY COME OUT TO ABOUT \$10 BILLION WAS THAT SOMETHING THAT WAS AGREED UPON AND PROJECTED DURING THIS VISIT?

KISSINGER: THAT IS NOT AGREED UPON, THAT IS A PROJECTION, ON THIS VISIT THERE WAS NO AGREEMENT MADE ON ANY PARTICULAR WEAPON SYSTEM, ON ANY PARTICULAR SUPPLY. WE WERE TALKING ABOUT THE PROJECTION OF NEEDS AND INDEED THIS FIGURE I'M GIVING YOU WAS NOT DISCUSSED BETWEEN HIS MAJESTY AND MYSELF. IT IS A FIGURE THAT WE PROJECTED ON THE BASIS OF FORESEEABLE IRANIAN REQUESTS IN THE REPLACEMENT FIELD AS WE WERE PUTTING TOGETHER THE FIGURES FOR THIS MEETING. IT IS NOT AN AGREED FIGURE BETWEEN THE TWO COUNTRIES, BUT A REASONABLE PROJECTION.

QUESTION: MR. SECRETARY TO PREVENT A REPETITION OF LAST YEAR'S

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PRESS CONFERENCE WHERE THERE WAS A GREAT MISUNDERSTANDING, I
GATHER AS TO STATISTICS, MY MEMORY IS THAT LAST YEAR THE ARMS
SALES WERE INCLUDED IN THE DISCUSSION AT THE PRESS CONFERENCE
AS WITHIN THE \$15 MILION PROJECTION OF SALES.

KISSINGER: THIS IS A CONFUSION THAT WE HAVE NEVER REALLY FULLY
CLEARED UP. I CAN ASSURE YOU THAT THE \$26 BILLION A YEAR AND
THE \$40 BILLION A YEAR CLEARLY EXCLUDE THE ARMS FIGURE AND
THAT THE ARMS-SALES BEYOND THIS ARE NOT PART OF AN AGREEMENT
BY THE COMMISSION BUT ARE A PROJECTION THAT THE EXPERTS MADE
ON THE BASIS OF RECENT TRENTS OF WHAT WAS PROBABLE OVER A
FIVE YEAR

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ACTION PRS-01

INFO OCT-01 NEA-10 ISO-00 NSCE-00 NSC-05 SSO-00 SS-15

CCO-00 PA-02 AGR-10 LAB-04 HEW-06 HUD-02 DOTE-00

TRSE-00 AID-05 COME-00 NAS-01 NSF-02 OPIC-06 FAA-00

ERDA-07 CIAE-00 INR-07 NSAE-00 INRE-00 L-03 OES-06

EB-07 /100 W

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FM USDEL SECRETARY IN TEHRAN

TO SECSTATE WASHDC IMMEDIATE

INFO AMEMBASSY KABUL IMMEDIATE

USIA WASHDC IMMEDIATE

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PERIOD, BUT NO SOMETHING THAT WAS DISCUSSED IN ANY DETAIL AND
WHICH WAS SUBJECTED TO ANY SCRUTINY, IT WAS SIMPLY TO ENABLE US

TO ANSWER YOUR QUESTION. THE \$40 BILLION FIGURE WAS EXAMINED IN GREAT DETAIL AND REPRESENTS THE BEST JUDGMENT OF ALL THE EXPERTS AND IT EXPLICITLY EXCLUDES THE MILITARY PRECISELY TO AVOID THE TROUBLE OF LAST YEAR?

QUESTION: MY SECOND QUESTION IS ON THE OIL EXPORT FIGURE.

WHAT HAS BEEN THE OIL EXPORT FIGURES FROM IRAN TO THE UNITED STATES SAY FOR THE LAST TWO YEARS, IN DOLLARS?

KISSINGER: PLEASE, YOU WOULD KNOW THAT BETTER.

ANSARY: IF YOU WANT THE EXACT FIGURES, I HAVE THEM HERE:

1975, 9.8. MILLION TONS, THROUGH THE CONSORTIUM; 6.8 MILLION TONS DIRECT EXPORTS BY NIOC. IN 1976 WE EXPECT IT TO REACH A TOTAL OF 20 OR 21 MILLION TONS AND FOR 1977 WE HAVE APPROXIMATELY 24 MILLION TONS.

QUESTION: DO YOU HAVE A DOLLAR FIGURE BY ANY CHANCE?

ANSARY: ALL YOU HAVE TO DO IS MULTIPLY.

QUESTION: NOW WHAT WAS THE TOTAL TRADE TURNOVER FOR 1975 AND EXPECTED FOR 1976?

ANSARY: TRADE FOR 1975 IS APPROXIMATELY, EXCLUDING OIL, UNCLASSIFIED

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\$2 1/2 BILLION.

QUESTION: EXCLUDING OIL AND MILITARY?

ANSARY: (INAUDIBLE)

QUESTION: IS THERE ANY SPECIALLY SETUP MEASURES, OR HAVE YOU DISCUSSED ANY MEASURES WITH THE SECRETARY ON EXPORTS OF URANIUM TO THE UNITED STATES?

KISSINGER: ONE OF THE MEASURES THAT IS MENTIONED IN THE COMMUNIQUE IS THE CONVICTION OF THE EXECUTIVE BRANCH THAT A RESTRICTION OUGHT TO BE MADE IN OUR LEGISLATION BETWEEN THOSE OPEC NATIONS THAT JOINED THE OIL EMBARGO AND THOSE OPEC NATIONS THAT ONLY DID NOT GO THE LAST EMBARGO BUT HAVE EXPLICITLY STATED THAT THEY WOULD NOT JOIN ANY NEW EMBARGO. THIS WOULD REMOVE A NUMBER OF DISCRIMINATORY FEATURES VIS A VIS IRANIAN EXPORTS THAT OUR CURRENT LEGISLATURE IMPOSES ON THEM. WE WOULD ALSO BE PREPARED TO ASSIST THE IRANIAN TRADE PROMOTION EFFORT AND TO CONSULT WITH IRAN ON OTHER MEASURES TO CLOSE THE GAP THAT THE FIGURES THAT WE HAVE GIVEN HERE INDICATE.

QUESTION: MR. MINISTER AT YOUR NEWS CONFERENCE IN WASHINGTON A YEAR AGO YOU TALKED ABOUT PLANS TO CREATE HERE IN IRAN A MAJOR FINANCIAL CENTER, WHICH YOU SAID IT WOULD BE THE ONLY BETWEEN ZURICH AND SINGAPORE. IS THAT PLAN STILL ALIVE?

ANSARY: YES, AS YOU KNOW WE HAD A FINANCIAL CONFERENCE WITH THE ACTIVE PARTICIPATION OF THE MEMBERS OF THE JOINT IRANU.S. BUSINESS COUNCIL, AT WHICH CERTAIN DECISIONS WERE MADE, WHICH ARE BEING FOLLOWED UP.

QUESTION: DO YOU HAVE ANY FIRM DATE? I'M SORRY.

ANSARY: IN THE MEANTIME, MEASURES ARE BEING TAKEN TO FACILITATE THE FLOW OF CAPITAL IN AND OUT OF IRAN. AS YOU KNOW, WE HAVE NO RESTRICTIONS ON THE OUTFLOW OF CAPITAL FROM IRAN AND OTHER

MEASURES ARE BEING STUDIED ON THE PART OF THE GOVERNMENT AND THE CENTRAL BANK, WHICH ARE ALL BEING AIMED IN THAT DIRECTION. QUESTION: MR. SECRETARY, WHY HAS IRAN NEEDED \$2 1/2 BILLION WORTH OF ARMS FOR A YEAR FOR THE LAST FOUR YEARS AND PROJECTED FOR THE NEXT FIVE YEARS, AND WHY IS IT U.S. POLICY TO SELL IRAN THAT MANY ARMS?

KISSINER: IRAN HAS BORDERS WITH IRAQ, THE SOVIET UNION, AFGHANISTAN AND PAKISTAN. IRAN HAS COMMITTED ITSELF TO MAKE THE MAXIMUM EFFORT IN ITS OWN DEFENSE, WHICH IS CONSISTENT WITH OUR OWN OBJECTIVES, THAT COUNTRIES IN WHOSE SECURITY WE DO HAVE AN INTEREST SHOULD MAKE A MAJOR EFFORT IN THEIR OWN DEFENSE. UNCLASSIFIED

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I THINK IF ONE LOOKS AT THE THREATS, THE POENTIAL THREATS THAT IRAN FACES, THE ARMAMENTS OF ITS NEIGHBORS AND OF THE ROLE THAT IRAN HAS PLAYED IN INTERNATIONAL AFFAIRS, IT'S EVIDENT THAT ITS SELF-DEFENSE IS STRONGLY IN THE AMERICAN INTEREST. THIS IS NOT A FAVOR THAT WE DO TO IRAN. IF YOU ADD TO IT THAT IRAN IS PAYING CASH FOR ITS ARMAMENT, THAT IT HAS AT NO TIME THREATENED TO USE ITS ARMAMENT FOR PURPOSES OF WHICH THE UNITED STATES HAS DISAPPROVED...IF YOU LOOK AT THE STABILIZING ROLE THAT IRAN HAS PLAYED IN BOTH MIDDLE EAST AND SOUTH ASIA POLICY, WE HAVE FOUND IT TO BE IN THE NATIONAL INTEREST OF THE UNITED STATES AND THE INTEREST OF REGIONAL STABILITY TO COOPERATE WITH IRAN IN ITS PROGRESS.

ANSARY: LAST QUESTION PLEASE.

QUESTION: MR. SECRETARY, PUTTING IRAN-AMERICAN RELATIONS ASIDE FOR AWHILE, I WOULD LIKE TO HEAR YOUR COMMENTS ON THE LATEST DEVELOPMENTS IN THE MIDDLE EAST AND IN PARTICULAR THE LEBANESE SITUATION. WITH REFERENCE TO THE COOPERATION BETWEEN THE U.S. EMBASSY AND THE PALESTINIANS. WOULD THIS HAVE ANY IMPLICATIONS ON FORWARD DEVELOPMENTS IN THAT REGION.

KISSINGER: THE CONTACT BETWEEN THE UNITED STATES EMBASSY AND THE PALESTINIANS IN BEIRUT RESULTED FROM THE DE FACTO CONTROL OF WEST BEIRUT BY THE PALESTINIANS. IT WAS CONFINED TO THE SECURITY OF AMERICAN PERSONNEL IN BEIRUT AND THE EVACUATION OF AMERICANS FROM ELBANON. IT HAD NO OTHER SIGNIFICANCE, AND IT HAD NO IMPLICATION FOR THE EVOLUTION OF THE MIDDLE EAST NEGOTIATIONS. THE SITUATION IN LEBANON IS A TRAGEDY FOR THE PEOPLE OF LEBANON. THE UNITED STATES IS DEEPLY INTERESTED IN THE TERRITORIAL INTEGRITY AND SOVERIGNTY OF LEBANON AND HOPE THAT THE PARTIES CONCERNED CAN NEGOTIATE A SOLUTION THAT WILL RAPIDLY RESTORE THESE CONDITIONS. WITH RESPECT TO PEACE IN THE MIDDLE EAST, THE UNITED STATES HAS REPEATEDLY SAID THAT WE DO NOT BELIEVE THAT A LONG PERIOD OF STAGNATION IS IN THE INTEREST OF ANYBODY. THE UNITED STATES WILL SUPPORT EFFORTS TO BEGIN A NEGOTIATING PROCESS AGAIN AS SOON AS THE PARTIES CONCERNED ARE READY TO DO SO AND THE (INAUDIBLE) OF THEIR EFFORTS WHICH LEBANON REPRESENTS IS AT AN END. BUT WE BELIEVE THAT A LASTING AND JUST PEACE IN THE MIDDLE

EAST MUST BE HIGH ON THE AGENDA OF ALL PEOPLE WHO ARE CONCERNED
WITH PEACE IN THE WORLD.

ANSARY: THANK YOU LADIES AND GENTLEMEN.

KISSINGER

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